



Warren & Selbert

Simple as ABC.

## Software for Asset Finance

Warren & Selbert's optimization software, **ABC**, has been used to structure billions of dollars of financings for assets across a variety of industries:

- Renewable Energy
- Equipment
- Real Estate
- Project Finance

ABC supports many financial structures, including these common types:

- |                        |   |
|------------------------|---|
| <b>Leases</b>          | ABC is the premier program for analyzing big-ticket leases. ABC can optimally structure sale/leasebacks, refinance existing leases, and analyze portfolios of leases. ABC can also optimize the after-tax economics for the lessee.   |
| <b>Partnerships</b>    | ABC expertly models special allocation partnerships of many types, including the tax flip and preferred return structures. Suitable for both utility-scale solar and wind projects as well as commercial solar distributed generation, ABC allows for flexible distribution and allocation percentages, sponsor contribution of project property, and various sponsor and investor return measures. |
| <b>Inverted Leases</b> | ABC optimally models inverted leases, which are popular in the residential solar market. Applied to a portfolio of residential installations, an inverted lease is structured to pass the credit to the equity investor and retain full ownership of the asset for the developer.   |

## Simple as ABC

Our ABC software uses linear programming optimization techniques to model intricately structured financial transactions based on clients' specific constraints and objectives.

ABC has hundreds of built-in reports, including cash, tax, yield proof, and IRS compliance reports. Customized reports can easily be created to address specific client needs.

ABC runs on Warren & Selbert's servers. This allows us to update the software instantly, and lets clients access ABC from anywhere in the world through the Internet.



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## Superior Service, Training and Support

We offer the highest level of assistance with direct customer support, training, and reference documentation so that clients can benefit from the full power of ABC. No matter how complex the transaction, we are available by phone or email to help our clients identify and implement the right solution immediately.

## Trusted by Industry Leaders

Warren & Selbert actively supports an impressive group of corporations and private companies. Below is a sample of Warren & Selbert's clients.



## Contact Us

To learn more about **ABC**, please contact us by phone or e-mail

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